



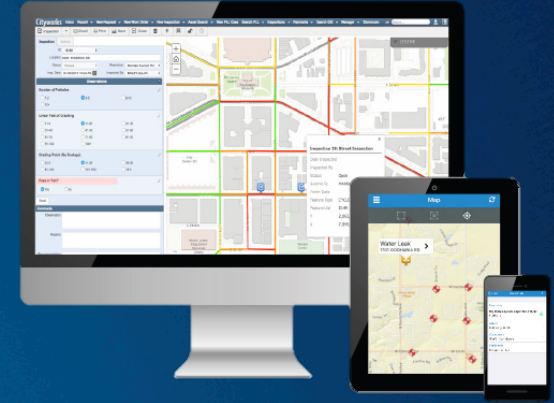
Cityworks[®]

A Trimble Company

Transforming “Smart” to “Intelligent”

Matt Harman
Business Development Manager
mharman@cityworks.com

The Cityworks Software Platform



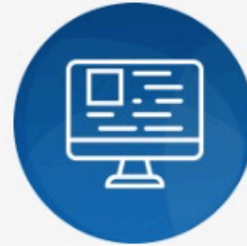
Asset Management

Leverage Cityworks and ArcGIS® to transform your public asset management.



Work Management

Track your maintenance from complaint to completion.



Community Development

Streamline your permitting process and communicate effectively with stakeholders.



Operational Insights

Use GIS data to monitor risk and inform capital investment decisions.

A world map with a dark background and light gray landmasses. Several regions are highlighted in a vibrant blue color: the United States, Canada, the United Kingdom, Ireland, Australia, and parts of South Africa. The text '700+ Customers Worldwide' is overlaid in white, with a vertical line to its left.

700+ Customers
Worldwide



TrimbleTM

+

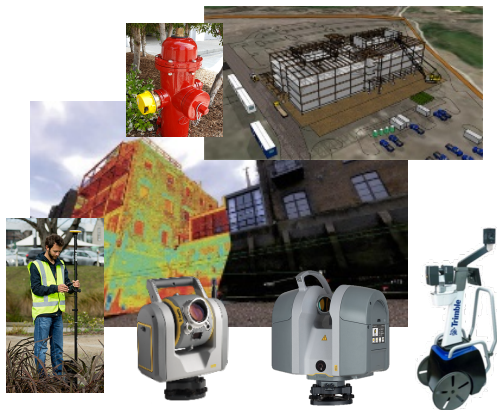


COLORADO SMART CITIES
ALLIANCE

Cityworks[®] 
A TRIMBLE COMPANY

Connecting the Physical and Digital Worlds

Digital insight to solve physical world problems



SketchUp

Modeling, Workflow
& Analytics



Bringing Digital to the
Physical World

Capturing Digital Models,
Sensing & Monitoring



COLORADO INNOVATION CHALLENGES

Problems in need of solutions

...Problems in need of solutions

...Location is key to each challenge



1 MOBILITY

The safe and efficient movement of people and goods is the #1 challenge cited by Alliance cities as ripe for innovation.

First/last mile - ITS - Electric Vehicles - Safety - Multimodal - Data and Integration



2 CIVIC ENGAGEMENT + CONNECTIVITY

New ways of engaging and connecting citizens is the second most prominent issue cities are looking to improve.

Communication - Connectivity - Service Delivery



3 PUBLIC SAFETY

Cities are looking at new technologies to improve public safety, prevent or mitigate emergencies, and hasten responsiveness.

Public Spaces - Emergency Management - Coordination



4 DATA

Cities are both drowning in data and suffocating without it. Colorado is looking for solutions that help secure data from modern threats like ransomware, better organize and share data they have, and turn data into intelligence for better decision making.

Security - Sharing - Analytics



5 UTILITIES

From water to energy, Colorado's growing cities need more sustainable, efficient, and resilient resource systems. Utilities can leverage technology, innovation and partnership to better manage our precious resources.

Sustainability - Resilience - Smart Metering - Water



6 HOUSING

Colorado's a great state, and people know it. Our growth is creating significant affordability and homelessness issues that cities are looking for new ideas to handle.

Affordability - Homelessness

“How can we REMOVE silos?”

How can we CONNECT silos?



SMART CITIES & UTILITIES NEED A SMART *PLATFORM* TO INTERCONNECT INFORMATION, PROCESSES, AND WORKFLOWS



....Using Location to Integrate Everything

COMMON WORKFLOWS - CITIZEN REQUEST

1



Request

2



Investigation

3



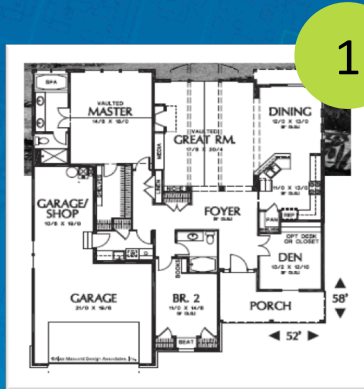
Work Order

4



Analyze & Report

COMMON WORKFLOWS – BUILDING PERMIT



Permit Application



Review & Inspect



Occupancy & Services



Analyze & Report

RETURN ON INVESTMENT





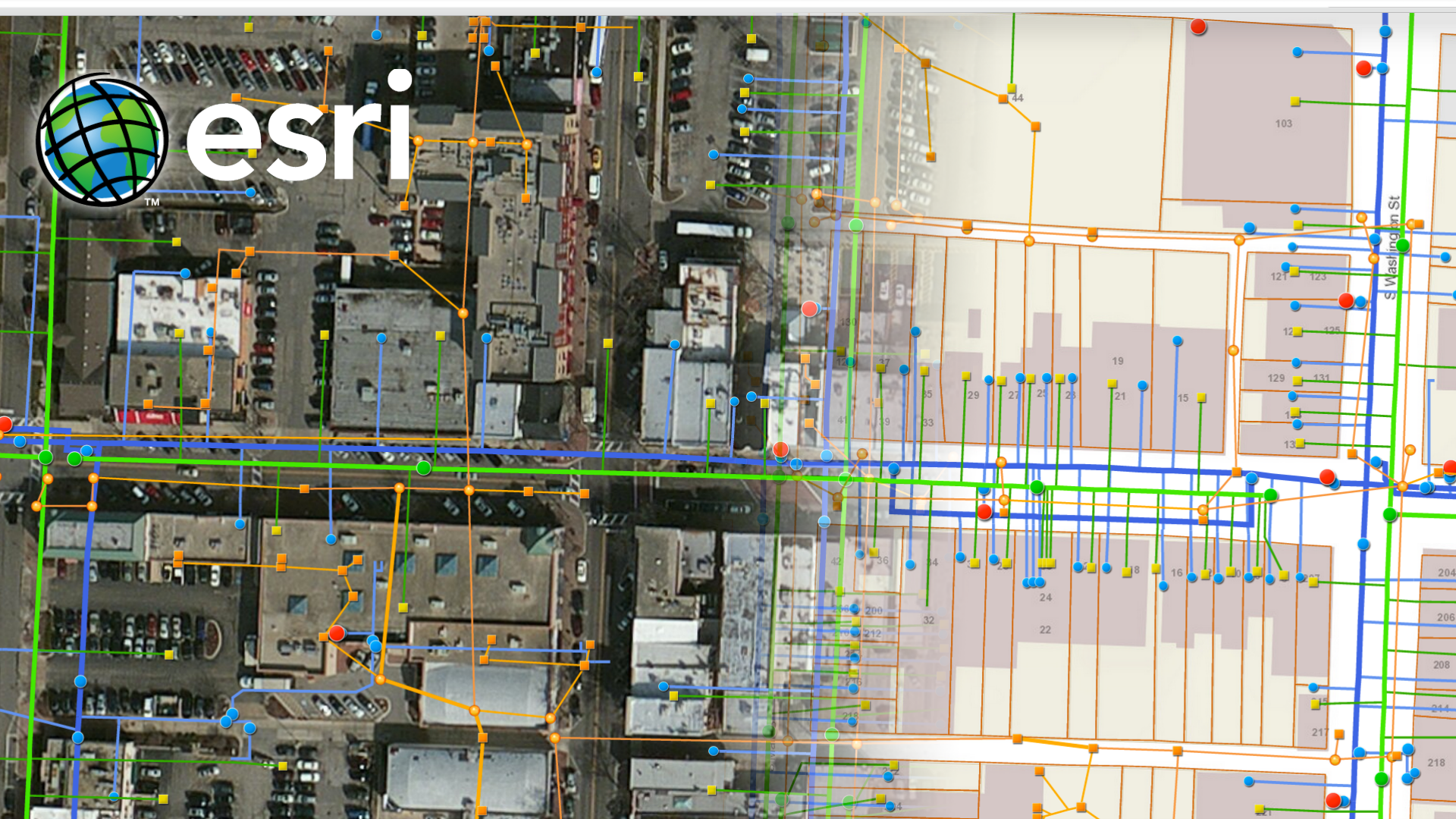
Operational Efficiency

Reduce or eliminate duplication

- In our day to day work
- In our data management



esri



DAILY OPERATIONAL WORKFLOW

REQUESTS

Dispatch, Citizen Apps



WORK ORDERS

Preventative, Corrective



EMERGENCIES



Supervisor

Manages schedule
Assigns Work
Reviews Work

Crews



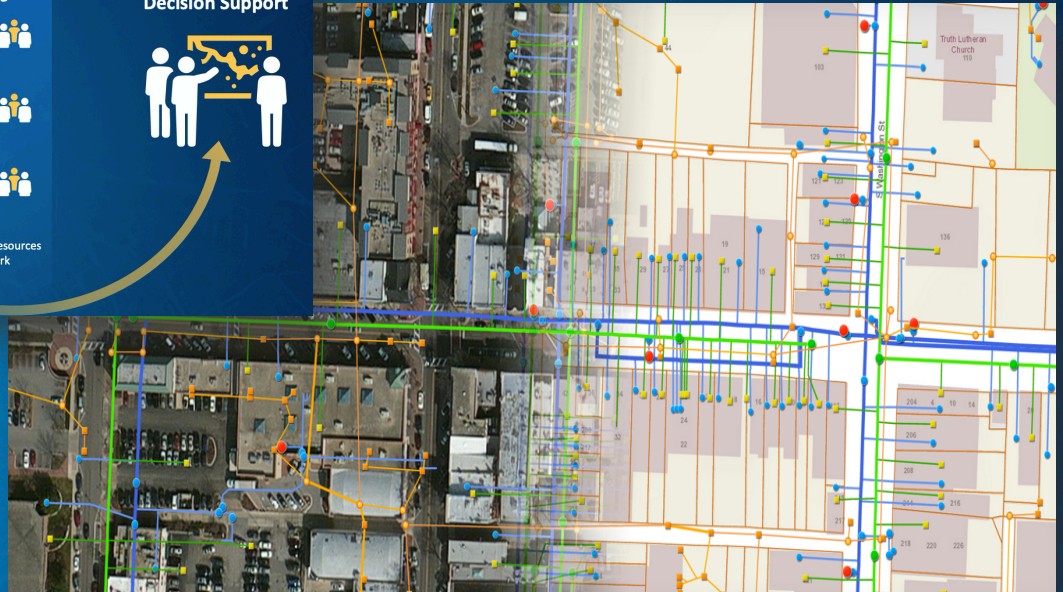
Log Time & Resources
Complete Work

Analytics and Decision Support



OUR CLIENTS NEEDS REQUIRE BOTH

DAILY OPERATIONAL WORKFLOW



CITYWORKS GIS-CENTRIC PLATFORM

Cityworks

Stores Work Activities



*No Duplication
Location Aware
Esri Tech
Single Sign On*



esri

Partner Network
Platinum

Stores Assets & Attributes



Infrastructure Assets
Land Data
Parcels
Addresses
Zoning
Planning Areas

THE ORGANIZATIONAL MATURITY CURVE

Key Strategic Challenges

Reduce Complexity Drive Efficiency

- Consolidate internal buy-in
- Seamless process transition
- Stabilize operations (people, process, tech)
- Remove broken processes, start standards
- Reach business case run rate fast

DEVELOPING

Operational Excellence Efficiency Variable Costs

- Process optimization
- Reach expected run rate
- Increase scope
- Initiate hybrid model

GROWTH

Maximize Effectiveness Significant Cost Reduction

- Push standardization & advanced tech
- Radically expand scope (functional & geographic)
- Clarify new business case
- Aggressively explore hybrid models

MATURITY

TRANSFORMING "SMART" INTO "INTELLIGENT"

Green

Citizen
Engagement

Public Safety
& Vid Surveillance

Waste

Traffic
Management

Parking
& Mobility

Air
Quality

Building &
Energy Efficiency

Street
Lights

SMART
DATA

SMART
DATA

CITY DATA
GOVERNANCE

INTELLIGENT
MONITORING

INTELLIGENT
MANAGEMENT

GIS-centric
Intelligent
Urban Ecosystem

...Connecting Silos



JOURNEY TO SMART CITY

BUSINESS MATURITY CURVE



Real-Time

BLIND

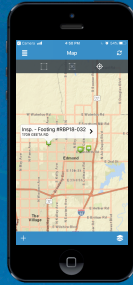
AWARE

ENABLED

ADVANTAGED

TRANSFORMING “SMART” INTO “INTELLIGENT”

~2011 Citizen Apps



Smart Agriculture



Smart Mobility

Smart Buildings



Smart Energy

Smart Infrastructure



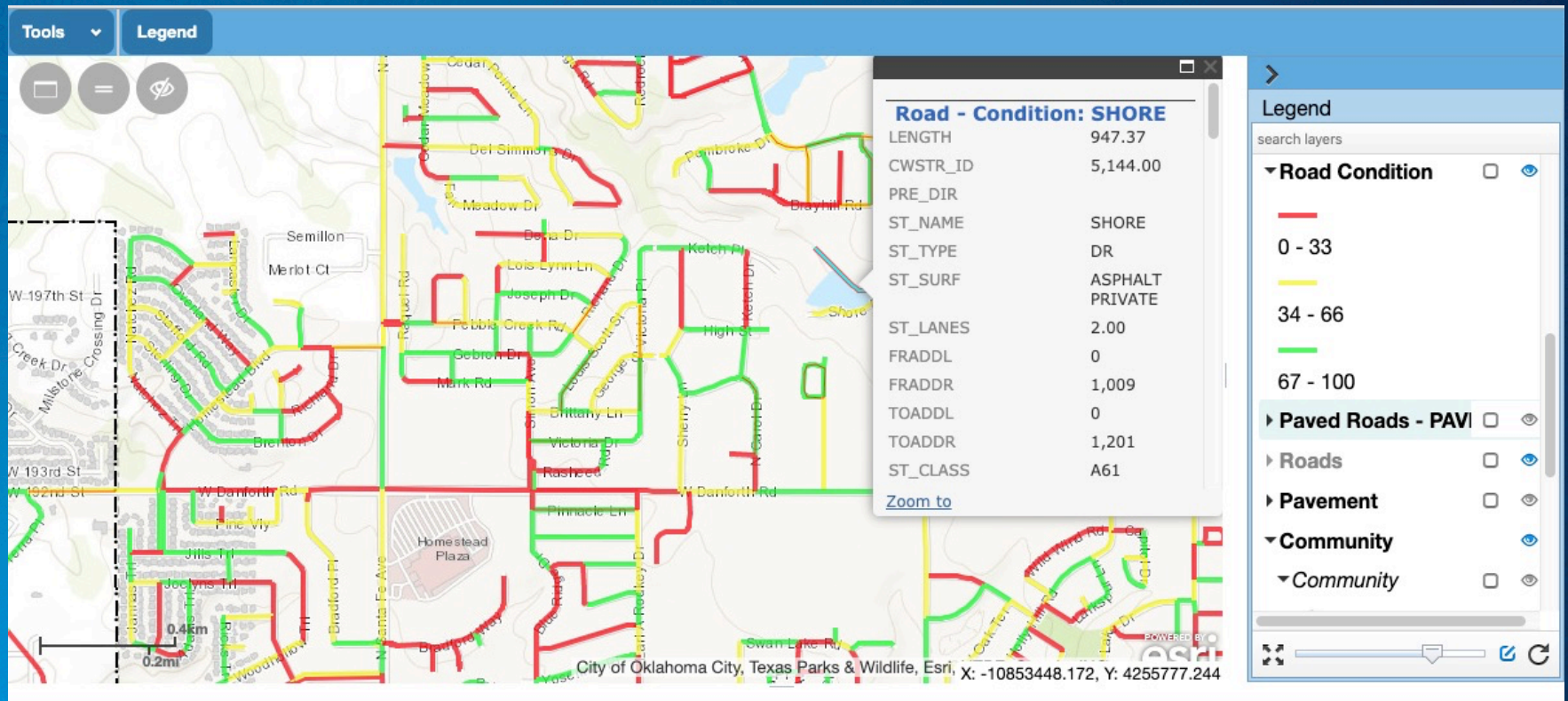
Smart Water

~2020 Smart Assets

- IoT
- Sensors



TRANSFORMING “SMART” INTO “INTELLIGENT”

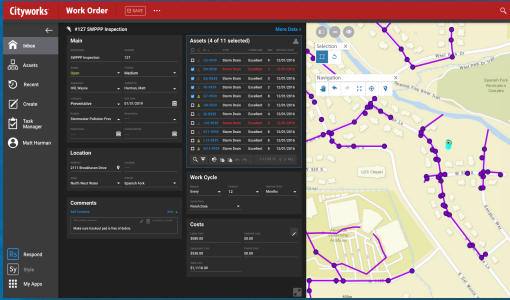


Cityworks® +



esri

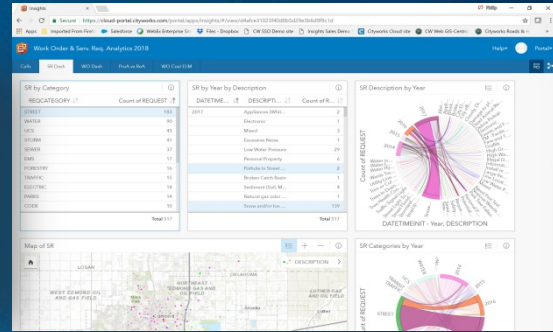
THE SCIENCE OF WHERE



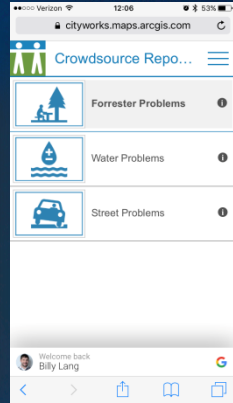
Cityworks Respond



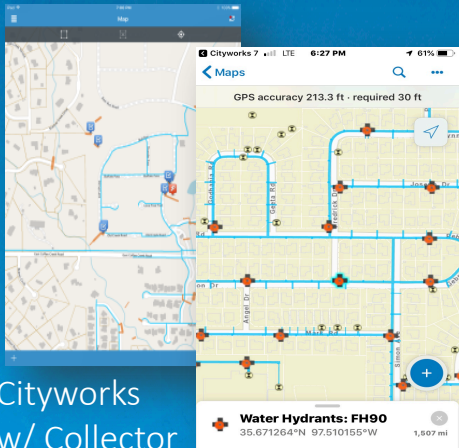
ArcGIS Hub



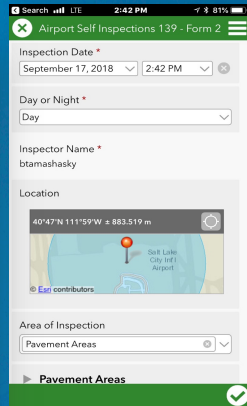
ArcGIS Insights



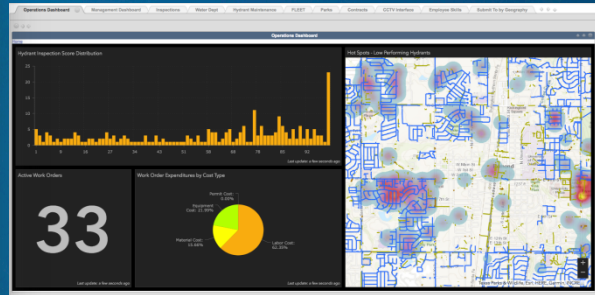
Citizen Problem Reporter



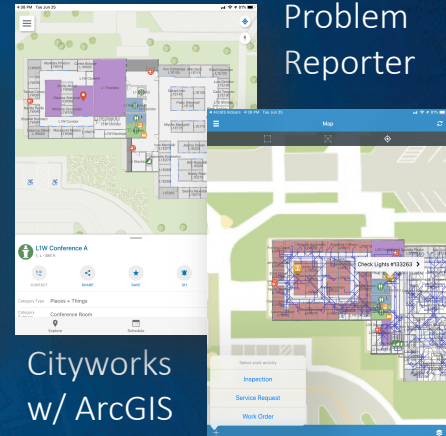
Cityworks w/ Collector
Cityworks



Survey123 for ArcGIS



Operations Dashboard for ArcGIS



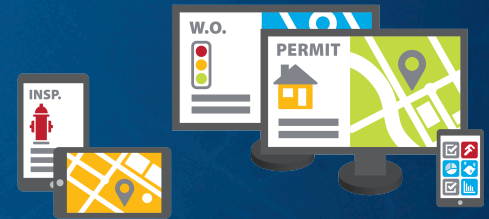
Cityworks w/ ArcGIS Indoors

#mycityworks

OPEN & CONNECTED SOLUTIONS



Partner Systems





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Problems in need of solutions

...Intelligent platforms help solve your challenges



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