### COLORADO SMART CITIES ALLIANCE

## **Smart Topics Webinar**

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### AGENDA





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### **INNOVATION AND SMART CITIES**

### "Don't look for a great idea. Look for a good problem."

The best ideas come in response to an important problem and thrive under constraints

-Greg Satell, Inc Magazine



### **DISCOVERY RESEARCH**



### **DISCOVERY RESULTS**

2

3

#### Problems in need of solutions - not the other way around



#### MOBILITY

The safe and efficient movement of people and goods is the #1 challenge cited by Alliance cities as ripe for innovation.

First/last mile - ITS - Electric Vehicles - Safety -Multimodal - Data and Integration



#### CIVIC ENGAGEMENT + CONNECTIVITY

New ways of engaging and connecting citizens is the second most prominent issue cities are looking to improve.

**Communication - Connectivity - Service Delivery** 



#### **PUBLIC SAFETY**

Cities are looking at new technologies to improve public safety, prevent or mitigate emergencies, and hasten responsiveness.

Public Spaces - Emergency Management - Coordination



#### DATA

Cities are both drowning in data and suffocating without it. Colorado is looking for solutions that help secure data from modern threats like ransomware, better organize and share data they have, and turn data into intelligence for better decision making.

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#### Security - Sharing - Analytics

UTILITIES

From water to energy, Colorado's growing cities need more sustainable, efficient, and resilient resource systems. Utilities can leverage technology, innovation and partnership to better manage our precious resources.

Sustainability - Resilience - Smart Metering - Water



#### Colorado's a great state, and people know it. Our growth is creating significant affordability and homelessness issues that cities are looking for new ideas to handle.

Affordability - Homelessness

### **INNOVATION BARRIERS**

Why the Deployment Board matters



## **INNOVATION BARRIERS**

#### Government

- Too many vendors, or too few
- Scarce resources, staff
- Ignorance what's out there?
- Unconnected silos stifle solutions
- Who is doing what recreating the wheel
- Few regional solutions for regional problems





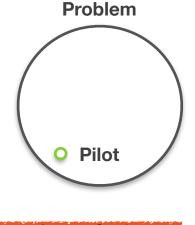




### **INNOVATION BARRIERS**

### Industry







- No efficient way to find willing city partners
- Pilots with no scale, recreating the wheel each time
- RFP requirements may limit innovation and ability to co-create
- Confusion about broad smart cities' priorities, needs - no landscape perspective





### WHAT IS THE SOLUTION?

An overview of the Deployment Board



## WHAT IS THE DEPLOYMENT BOARD?

### Colorado's front door to government innovation

- A network of innovative governments that will invite and select smart cities solutions for testing in their communities
- All Alliance government members are invited to participate
- A structured process for identifying new project opportunities
- A platform to monitor, share and evaluate success of projects from start to finish





### **HOW DOES IT WORK?**

There are three parts to the Deployment Board

1.Network

2.Process

3.Platform

### **1. NETWORK (THE ALLIANCE)**





### 2. PROCESS FLOW





### 3. PLATFORM

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### **IDEA SUBMISSION FORM**

### Not arduous, but detailed enough

- Solution Overview
  - Problem statement
  - Solution description
  - How is it innovative/new? (don't sell me off the shelf products)
  - Replicable, scalable
  - Risks
  - Scope
- Outcomes
- Resources
- Project team and qualifications







# Quantitative, universal scorecard that aligns with submission questions

Scoring of 1-5 Weighting of 1-3 Total score of 100



## HOW IS THIS BETTER or DIFFERENT?

- Aggregates demand and capacity for solutions = attracts investment and talent
- Connects silos, inspires innovation
- Path of least resistance where are the resources, champions, expertise, use cases for testing this most effectively?
- Opportunity for scaling or replication
- Collective learning not every city has to try everything!
- Promotes healthy competition



### **NEXT STEPS**

Government Workshop #2 Friday, January 31st 12:00pm - 4:00pm Register by January 27th

LAUNCH - Applications open Civic Lab - February 14th Cherry Creek Innovation Campus Member-only registration







